

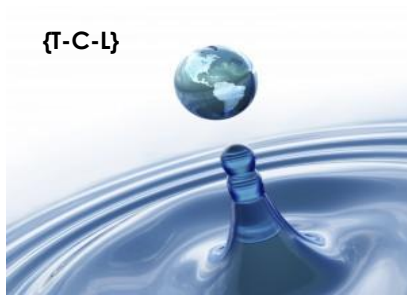


Thrillton

Consulting Limited

THRILLTONCONSULTING'S FOCUS

- Business Consultancy
- Research & Training
Development
- Corporate Secretarial &
Registrars Services



THRILLTON Consulting Limited is an African management consulting firm based in Dar Es Salaam, Tanzania which provides services in the areas of Business Consultancy, Research & Training Development, and Corporate Secretarial & Registrars Services.

Established in 2010, THRILLTON CONSULTING provides cost-effective business solutions to clients who need assistance in creating, identifying, and establishing business practices beyond ordinary measure.

THRILLTON CONSULTING lines up with clients from different sectors of the economy to understand their business objectives with the purpose of assisting them to create value, growth, and competitive advantage. THRILLTON CONSULTING'S goal is to ensure clients achieve desirable results, build more capable entities, and secure long-lasting business relationships.

The most important factor at THRILLTON CONSULTING is long-term growth of our people. Each of our three business focus consist of professionals with a deep knowledge of the markets in which they operate and in-depth sector expertise drawn from decades of operational and consulting experience. THRILLTON CONSULTING's team possesses specialized skills in overall Business Enterprise Development, Research & Training, and Corporate Secretarial & Registrar Services.



Vision:

To become the most recognized leader in providing professional services and driving force in developing thriving businesses.

Mission:

To empower our clients to develop strategies that build capacity and secures successful businesses.

Values

- Hard work
- Clear vision
- Integrity of our people
- Commitment to deliver quality work
- Developing business professionals
- Building long-lasting client relationships

Thrillton Consulting Motto

- We Empower Business and Community Dreams

Overall, THRILLTONCONSULTING operateswith the following business focus;

1. BUSINESS CONSULTANCY
2. RESEARCH AND TRAINING DEVELOPMENT
3. CORPORATE SECRETARIAL AND REGISTRARS SERVICES

1.BUSINESSCONSULTANCY

THRILLTONCONSULTING Business Consultancy is our major business entity. It provides services in the following areas;

- (i) Business / Enterprise Development
 - Business Start-up
 - Business Growth Plan
 - Business Expansion and Diversification

- (ii) Corporate Finance
 - Preparing Business Plans, Proposals, Expression of Interest
 - Designing Company Profiles
 - Conducting Financial Due Diligence
 - Conducting Feasibility Study
 - Conducting Market Research &Baseline Survey
 - Conducting Business Valuation
 - Conducting Business Review / Business Impact Analysis
 - Facilitating Strategic Planning
 - Performing Monitoring and Evaluation
 - Providing Professional Backstopping / Capacity Building
 - Project Management
 - Needs Assessment

- (iii) Human Resource Development
 - Strategic HR Management
 - Salary Review / Survey
 - Compensation Survey
 - Job Evaluation and Reviewing of Scheme of Service
 - Manpower planning (Manpower levels rapid assessment)
 - Skill Gap Analysis
 - HR Policies, Organization Structure, System and Salary Structure Review
 - Employees Relation & Conflict Management
 - Preparing / Reviewing employee handbook
 - Executive Selection (Recruitment) and Overall Career Counseling

- (iv) Finance & Investments
- Financial Planning & Management
 - Retirement Planning
 - Cash Management
 - Business Financing
 - Real Estates and Alternative Investments

- (v) Business Support Services
- Payroll Preparation and Management

- (vii) Events Management

THRILLTON CONSULTING can arrange / facilitates the following corporate events:

- Workshops
- Seminars
- Corporate Meetings
- Forums
- Corporate Interviews
- Staff-retreats

2. RESEARCH AND TRAINING DEVELOPMENT

THRILLTON CONSULTING conducts research and provide training in the following areas:

- Project Monitoring and Evaluation
- Customer Care and Services
- Proposal and Report Writing Skills
- Business Planning
- Customer Relationship Management (CRM)
- Project Appraisal and Impact Assessment
- Leadership Skills, Good Governance, and Ethics (Ethical Implications in the Business Environment)
- Strategic Planning and Management
- Project Cycle Management and Project Formulation
- Personal Finance
- Career Transition / Interview Skills
- Writing Effective Resume / Curriculum Vitae

3. CORPORATE SECRETARIAL AND REGISTRARS SERVICES

THRILLTON CONSULTING Corporate Secretarial and Registrars cover the following line of services;

- Facilitation of Company Registration (Local & Foreign Business Entities), Business License, Tax Identification Number (TIN), Value Added Tax (VAT), and other Industries' Licenses.
- Preparation of Memorandum and Article of Association (MEMARTS)
- Preparation of Memorandum of Understanding (MOU)
- Facilitation of How to Secure Certificate of Incentive from Tanzania Investment Center, and DUTY / VAT Remissions on Capital / Deemed Capital Goods
- Registration of Contractors to Contractor Registration Board (CRB)
- Project Registration to Contractor Registration Board (CRB)
- Registration of Engineers to Engineers Registration Board (ERB)
- Registration of Trade Mark
- Changes of Company Data/ Company Name
- Annual Statement Reviews and Solvency Declarations
- Trust Formations
- Conveyance
- Facilitating the Process of Securing Statutory Certificates such as: TIN & VAT numbers, Business License etc.
- Registration of Share Certificate
- All issues related to Tanzanian Immigration Services (work permit, licenses, visas) etc.

PROFILES OF THRILLTON CONSULTING`S CONSULTANTS

Dr. George Mwaluko

- **PhD in Management Science**
- **MSc in Management Science**
- **BSc in Engineering**

Dr. George S. Mwaluko holds a PhD degree in Management Science from the University of Cape Town, Republic of South Africa, and MSc degree in Management Science from the University of Strathclyde, UK and a BSc. Engineering Degree from the University of Dar Es Salaam.

In the past 20 years, George is Senior/ expert and professional at University of Dar es Salaam – Department of Engineering Management and Entrepreneurship. He offers lectures in project management, project formulation, project appraisal, project monitoring and evaluation, entrepreneurship and business start ups, business planning, operations management and operations research.

Dr. Mwaluko has a vast experience in undertaking consultancy activities especially in the area of Strategic Management, entrepreneurship Development, SMEs Development, Organization development and business incubation.

At THRILLTON CONSULTING, Dr. Mwaluko is a Senior Associate Consultant and in charge of all assignments related to research and training. His main research interests (areas) include:

1. Project monitoring and evaluation
2. Entrepreneurship and business development
3. Strategic management
4. Project appraisal and Impact Assessment
5. Systemic management

Dr. Mwaluko is fluent in English and Swahili.

Mr. Frank Mvunjapori

- **MBA in Human Resources**
- **BA in Education**

Mr. Mvunjapori is a renowned HR cum Strategic Planning Consultant having worked in HR& Administration field for more than two decades; He is also a professional trainer. He has been both the Manager and Director of Human Resources and administrator for many reputable public and private organizations, executive agency in various sectors such as education, chemical, manufacturing, tourism, civil aviation, health, meat industry and construction industries.

Mr. Mvunjapori has ability to facilitate the alignment of Human Resources infrastructure and capacity building (e.s. systems, processes, policies and procedures, organization, employees, and culture) to its Strategic business plan, through the provision of service in all aspects of Human Resources Management (HRM). Thus, a dynamic result oriented, committed trainer and a good team player for enabling the organization achieve its corporate objectives and goals. His skills, knowledge and accumulated working experience in public and private sectors as well as travelling abroad (Europe, America, and Africa), has greatly exposed him and broaden his horizons and acumen in HR field internationally.

At THRILLTON CONSULTING, Mr. Mvunjapori oversees all assignments related to Human Resource Management.

Mr. Mvunjapori is fluent in English and Swahili.

Mr. Calvin Urassa

- **M.B.A in Management & Leadership**
- **B.B.A in Finance (Hons)**

Calvin is a Financial / Investment Analyst and Management Consultant who holds M.B.A in Management & Leadership from Malone University Graduate School of Business; and Bachelor of Business Administration with a Concentration in Finance from Malone University as well. Malone University, is a higher learning institution located in Canton, Ohio, USA.

Calvin is a Founder, Chairman, and Managing Director of THRILLTON GROUP (Thrillton Consulting, Thrillton Insurance & Thrillton Laundry & Dry Cleaning Services). At THRILLTON GROUP, Calvin provides strategic leadership on day to day operation of the companies.

Calvin has nine (9) years of business consulting experience by offering technical advice on business development to varieties of clients. His areas of concentration include; Strategic & Business Planning, Financial & Investments Analysis, Human Resource Development (Career Services), Company Formation etc.

As a business advisor (business consultant) Calvin has conducted the following assignments:

- Developed over 40 business plans to varieties of clients; ranging from Small, Medium Enterprises (SMEs) to Corporate Entities. (2011-2018)
- Provided career counseling and executive recruitment to varieties of clients. (2011-2018)
- Involved in a team which prepared a strategic planning for Association of Local Authorities of Tanzania (ALAT).
- Participated in a team which conducted Procurement Audit for National Social Security Fund (NSSF) of Tanzania in 2010.
- Involved in a team which conducted Salary Survey for the United Nations Agencies in Tanzania in 2008/2009.
- Participated in a team which reviewed Productivity Profile Across Production Sectors of Tanzanian Economy; in particular manufacturing sector. This assignment was commissioned by President Office Planning Commission (POPC) in 2009.
- Involved in a team which conducted Salary Survey for Services Contractor Holders for UNDP in Tanzania in 2008/2009.

Having previously worked for Ameriprise Financial, Inc (www.ameriprise.com) - An Investment and a financial planning company located in Minneapolis, USA; Calvin gained substantial knowledge of Corporate / Personal Finance, Investments, Financial Markets, and Overall Portfolio Management.

Calvin is fluent in English and Swahili.

THRILLTON CONSULTING`s ADDRESS:

ALL CORRESPONDENCES SHOULD BE ADDRESSED TO:
MANAGING DIRECTOR,

THRILLTON CONSULTING LIMITED

Josam House Complex,
Block B – Suite - B14
Mwenge - Along Mikocheni / Coca-Cola Rd

P.O. BOX 31259,
DAR ES SALAAM-TANZANIA.

Cell: +255-763-443997 / + 255-712-648040

E-mail: info@thrillton.co.tz
thrilltonconsulting@gmail.com

Website: [http:// thrillton.co.tz](http://thrillton.co.tz) or www.thrillton.co.tz